

Message Text

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43

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 PA-02 PRS-01 AGR-10 /033 W

----- 066993

R 251407Z MAY 76

FM AMEMBASSY BUCHAREST

TO USDOC WASHDC

INFO SECSTATE WASHDC 8068

USIA WASHDC

AMEMBASSY VIENNA

UNCLAS SECTION 1 OF 2 BUCHAREST 2943

E.O. 11652: N/A

TAGS: BEXP, RO

SUBJECT: BUCHAREST FALL FAIR

VIENNA FOR REX AND EWT DO

USIA FOR ICS/E

USDOC FOR BEWT

1. IN SERIES OF FOUR MEETINGS WITH AGRICULTURAL OFFICIALS, EMBOFF WAS ABLE TO DEVELOP LIST WHICH FOLLOWS OF EQUIPMENT FOR WHICH GOOD POSSIBILITY OF OFF-THE-FLOOR PURCHASES EXISTS. FOUR AREAS SURVEYED: FOOD INDUSTRY, IRRIGATION AND LAND RECLAMATION, ELECTRONIC MEASURING AND CONTROL DEVICES AND SYSTEMS, AND FARM MARCHINERY.

2. FOOD INDUSTRY:

A. PRESS FOR CANNED HAM (FOR CAN UP TO 550MM HIGH)

B. CONTINUOUS LINE FOR VACUUM COMPACTION OF MEAT (FOR SEMI-PRESERVED HAM)

C. HAM INJECTING INSTALLATION WITH MULTIPLE NEEDLES (38-42 NEEDLES)

D. VACUUM CUTTER (200-300 LITERS)

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E. INSTALLATION FOR MILK STERILIZATION BY UPERIZATION (A

PROCESS SIMILAR TO PASTEURIZATION)

F. CONTINUOUS LINE FOR WINTER SALAMI (CUTTER AND FILLING MACHINE)

G. LINE FOR PACKING MILK POWDER IN PLASTIC BAGS AND CARD-BOARD BOXES

H. MACHINES FOR FISH PROCESSING

I. MACHINERY FOR EXTRACTION OF PROTEIC PRODUCTS FROM SOYBEANS

J. HIGH-POWER PRESSING MACHINE FOR MASH

K. HIGH-POWER PRESSING MACHINE FOR SOYA OIL

L. FILTER FOR SUGAR INDUSTRY

M. KIESELGUR FILTER FOR BREWERIES (100 LITERS/HOUR)

N. LINES FOR MANUFACTURE OF ICE-CREAM

THIS LIST RECEIVED FROM VINTILA ROTARU, DIRECTORATE OF FOOD INDUSTRY, MINISTRY OF AGRICULTURE, DURING FOOD PROCESSING TECHNICAL SALES SEMINAR.

3. IRRIGATION AND LAND RECLAMATION:

A. PROJECTS:

1. CONSTRUCTION OF CONCRETE OR WATERPROOF IRRIGATION MAIN CANALS

2. EXECUTION OF DRAINAGE NETWORKS

3. LEVELLING AND MODELLING OF FARM LAND

4. EARTHWORKS FOR IRRIGATION MAIN CANALS

B. COMPONENTS:

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1. DEVICES FOR AUTOMATION OF IRRIGATION SYSTEMS

2. DEVICES FOR MEASURING AND CONTROLLING STREAMFLOW AND VOLUME ON CANALS AND PIPES

3. EQUIPMENT USED IN TRICKLE (DRIP) IRRIGATION

4. ELECTRIC PUMPS WITH TWO OR THREE WORKING SPEEDS

ABOVE LIST OBTAINED FROM DIRECTOR VLADESCU OF THE DEPARTMENT OF LAND RECLAMATIONS WORKS, MINISTRY OF AGRICULTURE, WHO RANKED THEM BY PRIORITY WITHIN EACH CATEGORY. HE ASKED FOR TECHNICAL INFORMATION FROM POTENTIAL EXHIBITORS ON THESE EIGHT ITEMS, FROM WHICH HE WOULD TRY TO SPECIFY WHICH EQUIPMENT WOULD MOST USEFULLY BE DISPLAYED FROM STANDPOINT OF POTENTIAL OFF-FLOOR SALES.

4. ELECTRONIC MEASURING AND CONTROL DEVICES AND SYSTEMS:

A. AGRICULTURE:

1. AUTOMATED CEREAL DRYING MACHINES FOR WHEAT, CORN, HERBS, AND FORAGE

2. AUTOMATION OF CRUSHING OF SUGAR BEETS AND JUICE EXTRACTION (SELF-CLEANING SYSTEM, INCLUDING PH METERS AND PH CONTROL)

3. AUTOMATED CHICKEN AND TURKEY PRODUCTION (CURRENT CONTRACT WITH BUKEY OF U.K. BUT GOR SEEKS DIVERSIFICATION)

B. FLOOD CONTROL:

1. ELECTRONIC SYSTEM FOR FLOOD WARNING (INCLUDING AUTOMATED MEASUREMENT OF WATER QUALITY, TRANSMISSION TO CENTRAL DATA GATHERING POINT, PROCESSING OF DATA, AND READ OUT) -- AS WE HAVE REPORTED, PLESSEY OF U.K. HAS ALREADY MADE PRELIMINARY STUDIES BUT ROMANIAN EXPERTS NOT SATISFIED WITH SYSTEM BEING PROPOSED.

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C. IRRIGATION:

1. ELECTRONIC MEASUREMENT AND CONTROL OF ENTIRE IRRIGATION SYSTEMS -- FOR USE IN NEW IRRIGATION PROJECTS

2. SENSORS FOR SOIL HUMIDITY -- WITH DATA TRANSMISSION TO CENTRAL DISPATCHER

3. MEASUREMENT OF WATER FLOW IN OPEN CANALS AND MAINTENANCE OF WATER LEVEL OVER DISTANCE OF MANY KILOMETERS (NOTE: ASSOCIATED PROBLEM OF PIPES, REFERRED TO IN 3B.2 ABOVE, CLAIMED TO BE ALREADY SOLVED)

4. DEVICES FOR REGULATING WATER LEVEL IN CANALS -- MORE

ADVANCED THAN BASIC FLOATER SYSTEMS

LARGE GROUP OF SPECIALISTS FROM INDUSTRIAL CENTRAL FOR TELE-COMMUNICATIONS AND AUTOMATION EQUIPMENT FURNISHED ABOVE LIST. THEY INDICATED THAT IN IRRIGATION, THEY HAVE RELIED IN PAST PRINCIPALLY ON FIRM CALLED WILKINS OF U.K. BUT WERE NOT RPT NOT SATISFIED. THEY ALSO REFERRED TO COOPERATION PROGRAM WITH MOTOROLA CORP., ESTABLISHED DURING FOREIGN TRADE MINISTER PATAN'S FALL 1975 VISIT TO STATES, AND EXPRESSED HOPE THAT MOTOROLA WOULD BE EXHIBITOR.

5. FARM MACHINERY:

A. LARGE (150-250 HP) TRACTORS -- ROMANIAN OFFICIALS SPECIFICALLY MENTIONED JOHN DEERE, MASSEY-FERGUSEN, AND INTERNATIONAL HARVESTER

B. CORRESPONDINGLY LARGE PLOWS, DISC-HARROWS, DRILLERS, AND SOWERS

C. LEVELLERS FOR GULLEYS AND DEPRESSIONS IN OTHERWISE FLAT PLAINS -- GURRIES CO. MENTIONED FOR THEIR LANDPLAIN

D. MOST MODERN MACHINERY AVAILABLE FOR GROWING CORN

1. FERTILIZING
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2. PLANTING (SO THAT KERNAL STANDS IN UPRIGHT POSITION WITH CROWN UP, POINT DONW)

3. COMBINES FOR EIGHT-ROW HARVESTING

4. EQUIPMENT DESIGNED FOR ROWS SEPARATED BY 50 CENTIMETERS

E. MACHINES FOR MINIMYM TILLAGE FOR ALL GRAINS

F. REGENERATION OF PASTURE

G. FORAGE TECHNOLOGY AND EQUIPMENT

1. HARVESTING

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 PA-02 PRS-01 AGR-10 /033 W

----- 067067

R 251407Z MAY 76

FM AMEMBASSY BUCHAREST

TO USDOC WASHDC

INFO SECSTATE WASHDC 8070

USIA WASHDC

AMEMBASSY VIENNA

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2. TRANSPORTATION

3. DRYING

4. PREPARATION INTO BRIQUETTES AND PELLETS

H. TANDEM MILKING MACHINES WHICH AUTOMATICALLY MASSAGE,
MILK, AND THEM DROP OFF UDDER

I. AERATION MACHINERY FOR PIG STIES AND MANURE PITS -
PAUL SMART CO. FROM KANSAS MENTIONED

J. EXTRACTION OF PROTEIN FROM MANURE OF PIGS, CATTLE,
AND POULTRY

K. PRODUCTION OF ANIMAL FEED PASTE FROM ENTIRE CORN PLANT
(A

L, HUSKS, STALK, LEAVES) -- NEW HOLLAND CO. MENTIONED

L. ALL KINDS OF MACHINERY AND TECHNOLOGY FOR USE ON INCLINES

M. HARVESTING AND BOXING OF VEGETABLES (TOMATOES, CABBAGE,
CUCUMBERS, PEPPERS, EGGPLANT, GREEN BEANS, CARROTS, PARSLEY)

N. COMBINES FOR SOIL PREPARATION

O. COMBINES FOR HARVESTING BEANS, PEAS, SOYA WITH 2-3
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NON-DESTRUCTIVE THRESHERS

P. SPECIAL PLOWS AND TERRACING MACHINERY FOR COMBATING
SOIL EROSION ONSWLOPES

Q. SYSTEMS FOR HARNESSING WIND AND SOLAR ENERGY FOR USE
ON FARM

R. AIR QUALITY, TEMPERATURE, HUMIDITY CONTROL FOR ANIMAL
SHELTERS

S. COMPRESSION OF HIY INTO BALES NOT REQUIRING CO

OR
WIRE

T. MACHINERY FOR HARVESTING LINEN AND FLAX

U. ALL TYPES OF MACHINERY SUITABLE FOR USE ON SMALL
EXPERIMENTAL PLOTS (2.5 M BY 4 M TO 250 M BY 500 M)

V. AUTOMATED NURSERY PLANTING MACHINES FOR TOMATOES

W. GRAPE PICKING MACHINERY

DIRECTOR OF INDUSTRIAL CENTRAL FOR MECHANIZATION OF
AGRICULTURE, AVRAM SERFF, AND OFFICIALS OF THE ACADEMY OF
AGRICULTURAL SCIENCE FURNISHED THIS LENGTHY LIST. THEY
COULD NOT GUARANTEE THAT HARD CURRENCY WOULD BE AVAILABLE
FOR ALL THESE ITEMS AT FAIR BUT INDICATED THEY WERE NECESSARY
ITEMS NOT AVAILABLE DOMESTICALLY. U.S. DESK OFFICER IN AGMIN
CONFIRMED THAT ABOVE ITEMS OF SUCH PRIORITY THAT DECISION
HAD BEEN TAKEN TO MAKE AVAILABLE IN OCTOBER HARD CURRENCY
PLANNED FOR EXPENDITURE IN 1977 IF EQUIPMENT EXHIBITED
MEETS ROMANIAN NEEDS.

6. IN EACH CASE FOR THIS SURVEY WE AVOIDED FOREIGN
TRADE ORGANIZATIONS, SINCE THEY RESPOND TO REQUESTS
FOR EQUIPMENT ORIGINATING FROM MINISTRY AND INDUSTRIAL
CENTRALS. AT THIS TIME, IT IS TOO EARLY FOR FTO'S TO
KNOW HOW MUCH UNCOMMITTED HARD CURRENCY THEY WILL HAVE
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FOR FAIR PURCHASES. IN MOST CASES, FTO'S HAVE NOT YET
BEEN TASKED WITH PURCHASE OF EQUIPMENT OUTLINED ABOVE.
IN EVERY INSTANCE, OFFICIALS WHO SUPPLIED ITEMS FOR LIST
INDICATED THAT THEY DID SO BECAUSE NO DOMESTIC OR CEMA
SOURCE COULD BE FOUND AND BECAUSE THOSE ITEMS FIGURED IN
GOR SECTORAL FOREIGN TRADE PLAN. OF COURSE, DURING THESE PRELIMINARY
DISCUSSIONS THEY AVOIDED ANY HARD COMMITMENT TO BUY DURING
THE FAIR.

BARNES

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 25 MAY 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976BUCHAR02943
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760203-0095
From: BUCHAREST
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760518/aaaaapbm.tel
Line Count: 332
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 7
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: blochd0
Review Comment: n/a
Review Content Flags:
Review Date: 13 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <13 JUL 2004 by mendozsm>; APPROVED <08 DEC 2004 by blochd0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: BUCHAREST FALL FAIR VIENNA FOR REX AND EWT DO
TAGS: BEXP, RO
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006